



# Company Introduction



# ELKO EP North America

2

About Us

## A Member of ELKO EP Holding

- ✓ Headquarters in Miami, FL
- ✓ Warehouse in Louisville, KY

## Making Our Way Into the US Market

- ✓ Entering the NA Market With 30 Years of Experience
- ✓ Private Label Partners All Over the World
- ✓ CE, EAC and UL Certified





# About ELKO EP Holding

3

About the Holding

## Biggest DIN Rail Relay Manufacturer in EU



**400 Employees (45 in R&D)**



**Export Into 80 Countries**



**15 Branches Worldwide**



**40 Million USD Revenue**



# 6 Reasons to Become a Partner

4

ELKO Partner Perks

## ✓ Work directly with the manufacturer

- EU-based R&D and Manufacturing
- US-based Head Office & Warehouse

## ✓ Products stocked in the US

- no drop-shipping
- 3-10 days delivery

## ✓ Quality tested by the NA market

- 5-year warranty

## ✓ Unique product portfolio

- widen your product range
- acquire new customers

## ✓ Customer Support

- customer & tech support based in the US
- prompt replies – within 3 hours

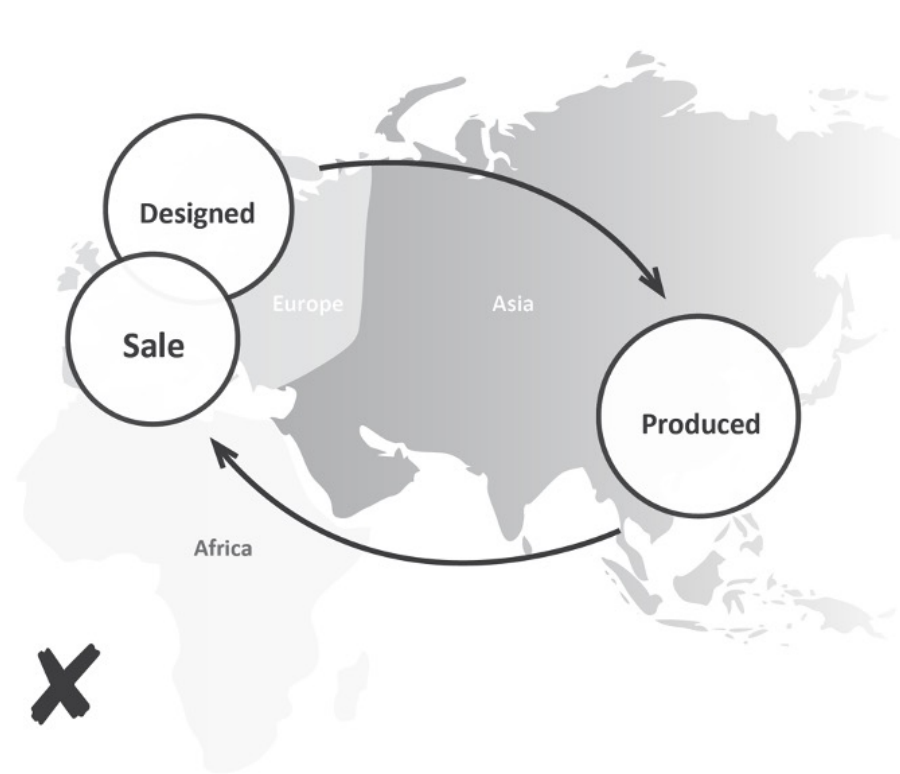
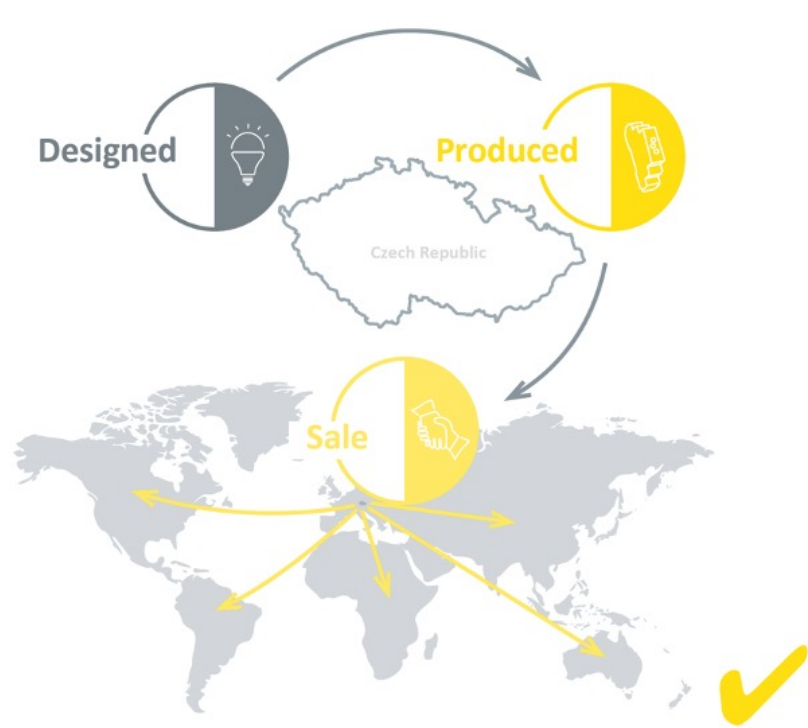
## ✓ Unrivalled price advantage

- no middlemen – direct sales

# Work Directly with the Manufacturer

5

Direct Collaboration



All products are developed in own R&D



Testing Lab Accreditation according to ISO 17025



Made in EU, Czech Republic

# Product Portfolio

6

Our Relays



Time Relays



Monitoring Relays



Auxiliary Relays



Wi-Fi-Enabled Relays



Power Supplies



Installation Contactors



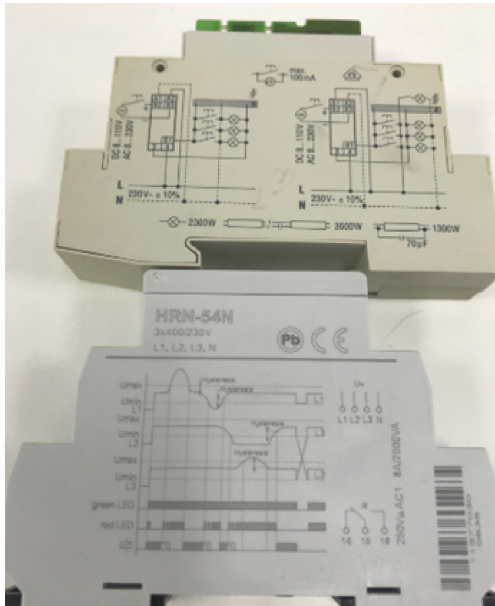
Signal & Control Modules

# Quality Tested by the NA Market

7

NA-tested Quality

Durable and UV resistant



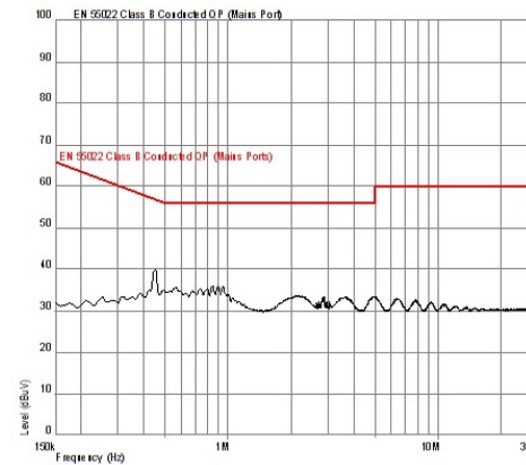
Our relays stand the test of time

Products don't affect each other

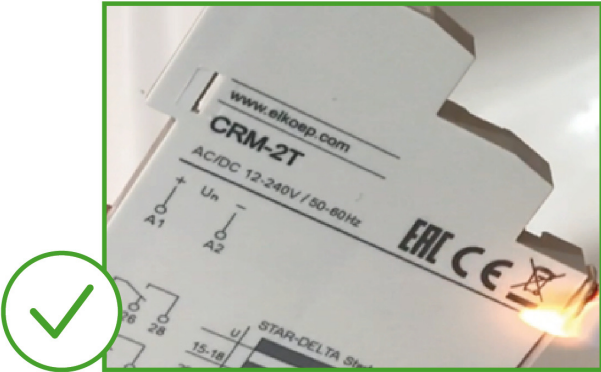


ELKO<sup>®</sup>  
ep

Product emissions



High-grade in-house testing lab results



Highest class flame retardancy  
(UL-94 V-0)

5 UP TO  
YEARS  
OF WARRANTY

ABB

EAT•N

ETI



hager

Kopp

Schneider  
Electric

SIEMENS



Vemer

# Products Stocked in the US

8

US Offices & Warehouse



## Popular products ship in 24 hours

- 1-4 day shipping
- inventory tailored to your needs



## 95% of all UL products ship weekly

- 3-14 day shipping for UL/PS items
- 2-4 weeks non-UL items



## Contactors

- 3-6 weeks







**Jan Pacovsky**  
Managing Member, CEO

[pacovsky@elkoepna.com](mailto:pacovsky@elkoepna.com)

+1 (608) 746-1332



**Milana Pabon**  
Logistics & Support  
Director

[elkosupport@elkoepna.com](mailto:elkosupport@elkoepna.com)

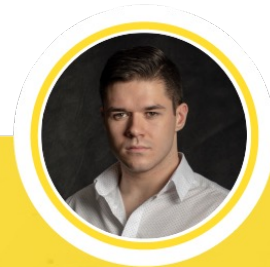
+1 (602) 315-5048



**Jan Hladik**  
Technical & Product  
Director

[hladik@elkoepna.com](mailto:hladik@elkoepna.com)

+1 (312) 439-2098



**Vaclav Rychtarik**  
Director of Marketing

[rychtarik@elkoepna.com](mailto:rychtarik@elkoepna.com)